Medium-Term Management Plan

VISION 2030 stage2 FY2025 - FY2027

GUNZE LIMITED

May 14th, 2025



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VISION 2030 stage1

VISION 2030 stage2

VISION 2030 stage3

GOAL

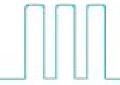
FY 2025

FY 2030

VISION 2030 Grand Design



VISION 2030 stage1 Review



VISION 2030 stage2 Plan



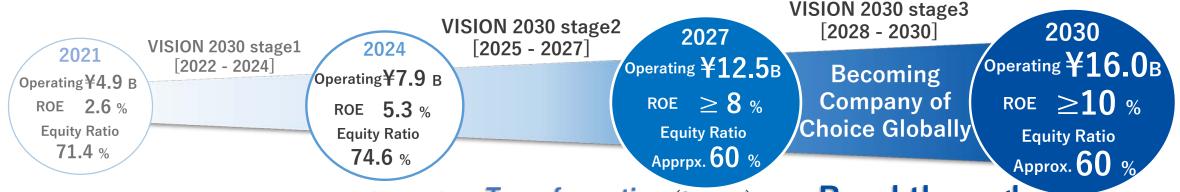
- 1. VISION 2030 stage2 Plan
- 2. Segment Business Strategies Functional Solutions/Medical/Apparel/Lifestyle Creations
- 3. Company-wide Key Measures Financial Strategies / R&D, M&A, New Business Creation / Globalization and Technologies / Sustainability Management



I. VISION 2030 Grand Design



Reach FY 2030 Goal to Implement Core Business Growth and Restructuring Plan with "NO EXCEPTIONS", Increase ROE sustainably to create proper Equity Structure.



Business Segment

Foundation Review (3 years)

Transformation (3 years)

Breakthrough (3 years)

Functional Solutions

Plastic Film: Resource Circulation Engineering Plastics: 7th Plant Electronic Components: Ceased

Establish Resource Circulation Business/ Circular Manufacturer Engineering Plastics: More Production / Seek New SBU (Energy)

Medical Materials

Launched new products
Built 3rd Factory

Increase Investments and Revenues

Expand
Market Shares/Global Sales

Apparel

D to C Business Expansion Facility Consolidation

Complete Drastic Restructuring Plan

Integrate Agility/DX/Globalization Management to Business Growth

Lifestyle Creations

Sports Club
Business Improvement

Downsize low-profit Properties

→ Invest Growing Segments

Expand Health Sport program, Green Business

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VISION 2030 Grand Design



VISION 2030 stage1 Review



Medium-Term Management Plan VISION 2030 stage2 Plan

- 1. VISION 2030 stage2 Plan
- Segment Business Strategies
 Functional Solutions/Medical/Apparel/Lifestyle Creations
- 3. Company-wide Key Measures
 Financial Strategies / R&D, M&A, New Business Creation /
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II. VISION 2030 stage1 Review



Net Sales: +110% up (vs. BM), Operating Profit: +¥3.0B up (vs. BM), ROE: +2.7pt up (vs. BM) At Next Stage (Stage2-3), More ROE/ROIC Improvement to Achieve PBR ≥ 1

Consolidated: FY 2024 Results vs. FY 2024 Goal

Net Sales Operating Profit (¥ Billions) (¥ Billions) 140.0 10.0 137.1 7.9 124.3 **▲**21 4.9 FY 2021 FY 2021 FY 2024 FY 2024 FY 2024 FY 2024 BMResults Goal BMResults Goal ROE ROIC 6.3% 5.2% 5.3% 4.3% 2.6% 2.7% FY 2021 FY 2024 FY 2024 FY 2021 FY 2024 FY 2024 BM Results Goal ВМ Results Goal **PBR** 0.57 (FY 2021BM) 0.72 (FY 2024 Results)

Business Segment: FY 2024 Results vs. FY 2024 Goal

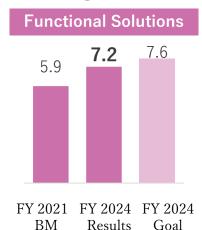
Business Segment		FY 2021 BM	FY 2024 Results	FY 2024 Goal
	Net Sales	¥45.6 _B	¥52.2 _B	¥51.2 _B
Functional Solutions	Operating Profit	¥5.9 _B (13.0%)	¥7.2_B (13.8%)	¥7.6 _B (14.9%)
	ROIC	10.9%	10.5 %	-
	Net Sales	¥10.5 _B	¥12.9 _B	¥12.7 _B
Medical Materials	Operating Profit	¥2.1 _B (20.2%)	¥2.4_B (18.8%)	¥2.4 _B (18.9%)
	ROIC	24.3%	14.2 %	_
	Net Sales	¥57.2 _B	¥60.7 _B	¥63.3 _B
Apparel	Operating Profit	- ¥0.6 _B	¥0.7 _B (1.2%)	¥3.0 _B (4.7%)
	ROIC	- 0.8%	1.3 %	_
	Net Sales	¥11.6 _B	¥12.0 _B	¥13.5 _B
Lifestyle Creations	Operating Profit	¥0.5 _B (3.9%)	¥0.9_B (8.2%)	¥1.4 _B (10.4%)
	ROIC	0.3%	3.8 _%	

II. VISION 2030 stage1 Review



[Operating Profit] Increase: Functional Solutions and Medical / Significant Decline: Apparel [Consolidated] GVA: Goal Incomplete due to Drastic Restructuring Unprofitable Business in stage2

■ Each Segment: Operating Profit (¥ Billions)

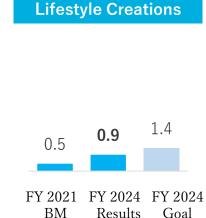


Eco-friendly Management





Engineering Plastics: Eco-friendly Expansion/Investment of Plants





*GVA (Gunze Value Added)

Employees in Leadership Positions

Strategy	Major Achievements / Results		Issues / Corrective Actions
New Business Creations	Operating Profit (vs.BM)	Functional Solutions: +¥1.3B, Medical:+¥0.3B	Develop New Business, Implement M&A
Equity Management (High Priority)	• •	usiness Transfer nd Warehouse Consolidation Club Branch Reorganization	 Restructuring: Apparel/Apparel/Lifestyle Creation Business Transfer: Mechatronics
Constitutional Improvement	Plastic Film: Promotion of Resource Circular Factory		Improve Employee Engagement and Female

II. VISION 2030 stage1 Review (Non-Financial Results)



Non-Financial Results: Almost Achieved FY 2024 Goals Increase Enterprise Value more to Implement Corrective Actions

I Female Employees in Leadership Positions

	Female Managers	Female Workers	Female Employment
2024 Results	6 %	35 %	52 %
2024 Goals	≥ 6 %	35 %	50 %

■ ECO-Friendly Management

	CO2 Emission Reduction (Scope1+2)	Energy Intensity Reduction
2024 Results	37 %	- 0.2 %
2024 Goals	$\geq 28 \% \text{(BM FY 2013)}$	≥ 1 %

Almost Reached Out FY2024 Goals More Accelerate Implementation

CO2 Emission was decreased Continue Improvements

■ Child Care Support ■ Corporate Culture ■ Working Style

	Male PPL*	Engagement Score	Paid Holidays
2024 Results	78 % * PPL (Paid Par	62 points rental Leave)	73 %
2024 Goals	>50 %	70 points (est.)	75 %

Others

	Productivity (P-Value, YoY)
2024 Results	103 %
2024 Goals	103 %

TOPICS



"CDP2024"
B Score
Acquired



FY 2023 **"Kurumin"** Certificate

Engage Score incomplete >

More Improvement based on survey Analysis Start New Human Resource Management

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VISION 2030 Grand Design



VISION 2030 stage1 Review



Medium-Term Management Plan VISION 2030 stage 2 Plan

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 Globalization and Technologies / Sustainability Management



1. VISION2030 stage2 Plan (Recognition and Direction against Environment Changes)



More Focus on Restructuring to Survive Critical Environment Changes

Risk Factors

Social Demands

Social/Economic Structure Changes	Climate Changes	Expecting Enterprise Value (EV) Increase
I Japanese Population Decline	I Global Warming,	I Equity Management
- Shrinking Market / Labor Shortage	Extreme Weather	- Improve ROE, PBR ≥ 1.00
Currency (Significant Yen Falling)	■ CO2 Emission Reduction	Inflation, High Interest Rate
■ Geopolitical Risks		■ Enhance Human Capital Strategy
Al and DX Delivery Worldwide		

Move Forward Key Measures;

(Financial Strategy, Globalization/Technology, Sustainability Management) to Reinforce Corporate Structure against Drastic Environment Changes

1. VISION2030 stage2 Plan (Summary)



Basic Concept

To Be "Company of Choice Globally", Advance Sustainable Business Foundation

Financial Goal (FY 2027) $ROE \ge 8\%$, $ROIC \ge 6.6\%$

Operating Profit: ¥12.5 Billions

Non-Financial Goal (FY 2027)
% of Female Managers ≥14%
% of CO2 Emission Reduction ≥31%

* Scope1 + 2 (FY 2013BM)

Enhancing/Expanding

Functional Solutions

Enhancing Plastic Films, Engineering Plastics Business

Medical Materials

Expanding market shares,

developing new markets to support global growth

Restructuring

Apparel

Transforming into "Strong Business" to Survive Environment Changes

■ Lifestyle Creations

Drastic Improvement of Low-Profit Business and Properties

Key Measures

Financial Strategy

R&D/M&A
New Business Creations

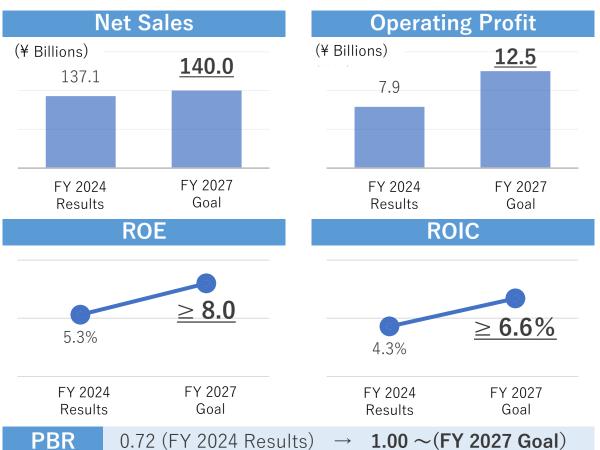
Globalization/Technology Strengthening Sustainability Management

1. VISION2030 stage2 Plan (Financial Goal)



Accelerate High ROIC Business, Restructure Low-ROIC Business, Optimize Capital Structure, to Maximize Corporate Growth and Capital Efficiency

Consolidated: FY 2027 Goal



Business Segment: FY 2027 Goal

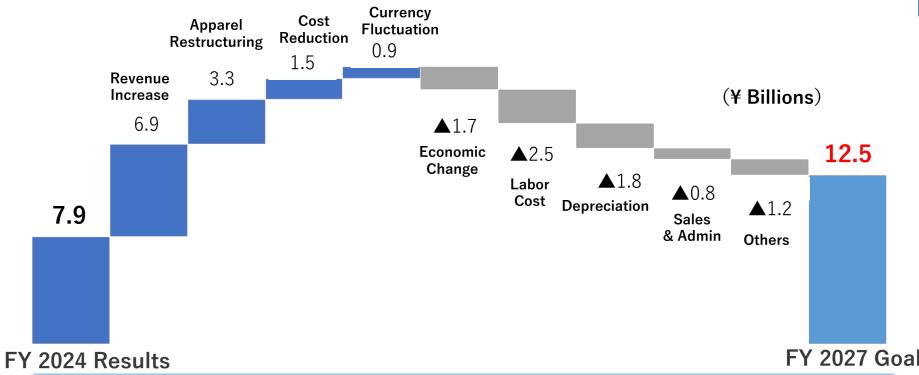
Business Segment		FY 2024 Results	FY 2027 Goal
	Net Sales	¥52.2 _B	¥54.0 _B
Functional Solutions	Operating Profit	¥7.2 _B (13.8%)	¥8.8 _B (16.3%)
	ROIC	10.5%	11.6 %
	Net Sales	¥12.9 _B	¥19.0 _B
Medical	Operating Profit	¥2.4 _B (18.8%)	¥3.9 _B (20.5%)
	ROIC	14.2%	25.0 %
	Net Sales	¥60.7 _B	¥54.1 _B
Apparel	Operating Profit	¥0.7 _B (1.2%)	¥2.3 _B (4.3%)
	ROIC	1.3%	5.1 %
	Net Sales	¥12.0 _B	¥13.8 _B
Lifestyle Creations	Operating Profit	¥0.9 _B (8.2%)	¥1.4 _B (10.1%)
	ROIC	3.8 _%	5.4 _%

1. VISION2030 stage2 Plan (Operating Profit Breakdown)



(Cost Breakdown) Operating Profit Fluctuations 2024 → 2027





Operation Profit Details

	(¥ Billions)
Revenue Increase	Total +6.9
Functional Solutions	+3.1
Medical	+3.3
Lifestyle Creations	+0.5
Apparel Restructuring	Total +3.3
Concentration Strategy	+21
Value Chain Reform	+5
Others	+7
Cost Reduction	Total +1.5
Yield Improvement	+0.5
Work Efficiency	+0.5
Other Cost Reductions	+0.5
Economic Change	Total ▲1.7
Material Cost	▲ 1.5
Electric/Energy Saving	▲0.2

Strengthen Profitability to Increase ROE

ROE 5.3% (FY 2024 Results) \rightarrow \geq 8.0% (FY 2027 Goal)

1. VISION2030 stage2 Plan (Non Financial Goal)



Ensure CO2 Emission Reduction, Enhance Corporate Performance and Enterprise Value with Human Resource Empowerment

Promoting Women's Empowerment



≥ 14%

FY 2027 $(FY2030 \ge 20\%)$

Female Employees

38%

FY 2027 (FY 2030 41%)

Female Career-Track

Employment

(Except Shift Work)

50%

FY 2027 (FY2030 50%)

Sustainability Management

CO2 Emission Reduction

(Scope1 + 2)FY 2013 BM)

 $\geq 31\%$

FY 2027 $(FY 2030 \ge 35\%)$

Energy Intensity Reduction



 (Y_0Y)

≥ 1%

% of Female Managers



I Child Care Support

Male Parental Leave

FY 2027 (FY 2030 100%)

Corporate Culture

Engagement Score



FY 2027

(FY 2030 70pts Est.)

Working Style

Paid Holidays



FY 2027 (FY 2030 80%)

2 - 1 Functional Solutions



Plastic Film Company

Engineering Plastics Division

Business Vision

Manage Both Social and Economic Benefit, Expand Resource Circulation Model in Global Mix and Match Our Own Technologies, Contribute to Better Surroundings and Lifestyle

Our Strengths

ECO-Friendly Management

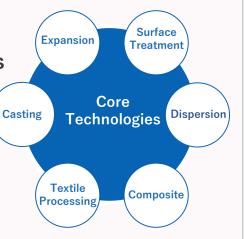
- Products
 Multi-layered and
 Thin Film Technologies,
 Sustainable Film
 (GEOPLAS®)
- Resource Circulation
 Recycle Technology



Competitive Advantage, Unique Process Engineering

Setting Apart Products with Unique Development and Core Technologies

I Manufacturing Technology
Seamless Procedure from R&D through
Production with Our Strengths of
Manufacturing Technology



2-1. Functional Solutions



Plastic Film : Utilize Capabilities of Recycle Technologies and Functional Solutions,

Expand Resource Circulation Business Model around the World

Engineering Plastics: Increase Production Capacity with Factory Expansion,

Strengthen Business in Semiconductor and Medial Markets

Plastic Film Company

Engineering Plastics Division

Business Strategy

Transform into Circular Manufacturer with Thin-Film and New Recycle Technologies, Increase Net Sales and Operating Profit by Material Recycling and Selling Recovered Resources

FY 2027: MFG Cost Reduction ¥1.4Billions (Material Recycling)

Procurement Production Sales

FY 2030: Net Sales Increase (Recovered Resource Sales)

5 Segments: Medical, Industrial, Office Automation,

Semiconductor, Energy

Develop New Products to Apply Our Unique Technologies, Increase More Market Presence

New SBU*: Energy

*New SBU to Create ECO-Friendly Products
Expedite to Establish Production Technology
to Consider Future Market Growth

e Energy Medical Comfort Society O.A. Industrial S Semiconductor

Investment

Resource Circulation Model: ¥1.0 Billions

- Establish Recycle Technology (Deinking, Separating Mixtures)
- M&A to Obtain Resource Circulation Technology

Production Capacity Increase: ¥5.7Billions

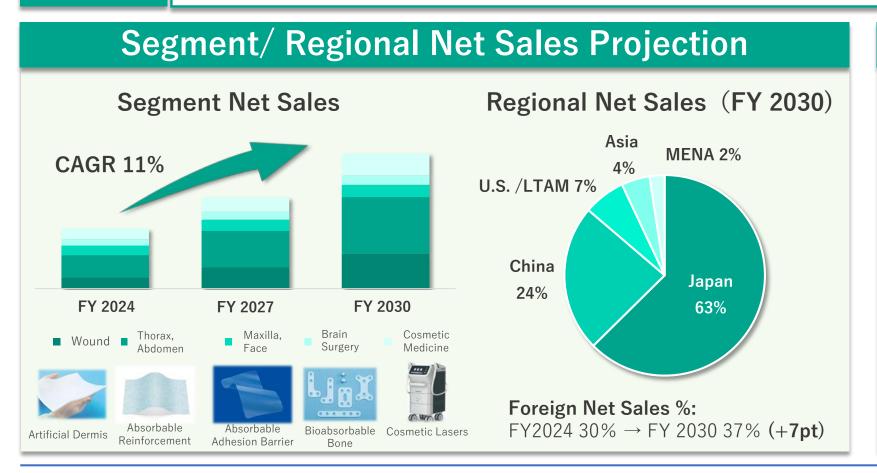
Investment: 7th Factory (Built in FY2025) for Semiconductor/Medical Markets

2-2. Medical Materials



Business Vision

Supply Innovative Solutions with Multiplying "Bio-Material x Device", and Envision a Bright Future



Our Strengths

QOL Improvement × Easy-to-Use

- I QOL Improvements of Patients

 No need for Removal after Surgery

 Mitigating Postoperative Complications
- Easy Use for Doctors High Usability: Easy to Use, Safety, Security

2-2. Medical Materials



Expand Market Share and Explore New Markets, Invent R&D and Manufacturing more, Success to Global Company

Business Strategy

Under Tighter Drug Approval Process, Regulations for each Country, and Physician Incentive Revised, Implement Strategy at 4 Key Locations; Japan, China, U.S. and E.U.

	Strategy	Location
Market Share Expansion	Market Share Expansion to Develop and Launch New Products New Products Sales: ¥2.8B Launching: 18 products/3yrs	Japan/China
Market Development, Penetration	Market Development and Penetration to Find and Train new Sales Rep. / Distributors Net Sales: 225% vs. FY 2024	EU / U.S.
Market Research	Agent/Dist Exploration with	

Investment

Enhance Production Capacity/ R&D Structure: ¥0.8 Billions

Absorbable Adhesion Barrier (Thorax, Abdomen)
New Factory Established (April, 2025)
Domestic/Overseas Sales Increase
to more production 280%up (vs. FY 2024)

Newly Built: R&D Facility
Utilize Prototype Line, and
Maintain Rapid Ramp-up from
R&D through full production,
Quality Stability, and Short LeadTime



Absorbable adhesion barrier sheet

New R&D Building



Implement Restructuring Plan and Transform into Profitable Business Toward VISION 2030 stage3 Growth

Restructuring Phase (FY 2025~FY 2026)

Growth Phase (FY 2027~ FY 2030)

Execution toward FY 2030 → **Growth Restructuring Plan** Our Strategy **Strengthens Concentration** (Strengthen) Strategy **Value Chain Reformation** Investment **Implement Local Production & Sales** Speed **■** Specific Plans Virtuous Cycle, Growth **Transformation into Digitalization Brand-SKU Rationalization Profitable Business Value Chain Reformation** Globalization Plant/Warehouse Consolidation **Profit** Short L/T, Inventory Reduction Customers **Indirect Workforce Optimization** Loyalty

Ideal State

Supply Ultimate "Comfy", Stay Daily Healthy Lifestyle

Desired Management

Monitor Customer Demand

- R&D of Comfortability
- New Comfy Products
- · Convenient Sales Channel
- Align Vectors to R&D,
 Manufacturing, and Sales,
 and Generate Profit



Complete Restructuring Plan with no Exception Next 2 years (FY2025-2026), Execute Sustainable Business Turnaround to More Profitable

Equity Efficiency Worse (VISION 2030 stage1 Review and Issues)

Domestic Market Decline

Domestic (Japanese) Market Decline. Consumers are Reluctant to Buy Due to Population Decrease, Low Birthrate & Aging, Climate Changes, Real Wages to Fall and etc.

Sales Channel Shift

■ Major Channel, Mass Retailers, are accelerated to exit from Clothing Market and Store Closures, and are shifting to Specialty Stores and E-Commerce.

Exchange Rate Fluctuation

■ Due to Yen Dropped, Advantage of Offshore Manufacturing was lost and Cost of Material and Energy still increasing.

■ Policy of Restructuring (Core Strategy/Plan and Direction to Business Transformation)

Concentration Strategy (for Domestic Market Decline)

■ Chase Our Original Value Proposition, Focus on High-Profit Business Unites

Value Chain Reconfiguration (for Sales Channel Shift)

Innovate and Transform Business Procedure (Feasibility Stage through Delivery Stage), Optimize Indirect Work Force, Production, and Logistics

Local Production & Sales (for Currency Fluctuation)

■ Enhance Oversea Production /Sales, Move Indirect Work Force to Offshore. Procure Raw Material



Goal

- Move Forward Specific Targeting and Price Revision, Implement Value Chain Reconfiguration and "Local Production / Local Sales" Strategy, Establish and Grow Profitable base
- Improve Operating Profit, + ¥1.7 Billions vs. FY 2024, by FY 2027

Strategy	BM	Specific Key Measures	
Concentration	Brands 60% Less	■ Brand/SKU Consolidation	- Concentrate on High-Profit Categories
(Domestic Market Decline)	SKU 25% Less	Sales Price Review (Legwear/Innerwear)	 Clarify Target Customer, Optimize Sales Pricing
Value Chain	Inventory	■ Value Chain/Work Force	- Merge Factories/Admin Dep, Automation
Reconfiguration (Sales Channel Shift)	40% Less	Logistics	- Reduce Lead Time and Inventory
	Business Overseas Business Scheme		- Reorganize Overseas Workforce (Planning, Development, Sales)
Local Production & Local Sales (Currency Fluctuation)	Formation by End of FY 2026	Transformation	- Reinforce Local Alliance
			- Enhance Local Manufacturing (Multiproduct)
(Surround)		Central Purchasing	- Main/Sub Material, Dye Stuff, Consumables



Goal

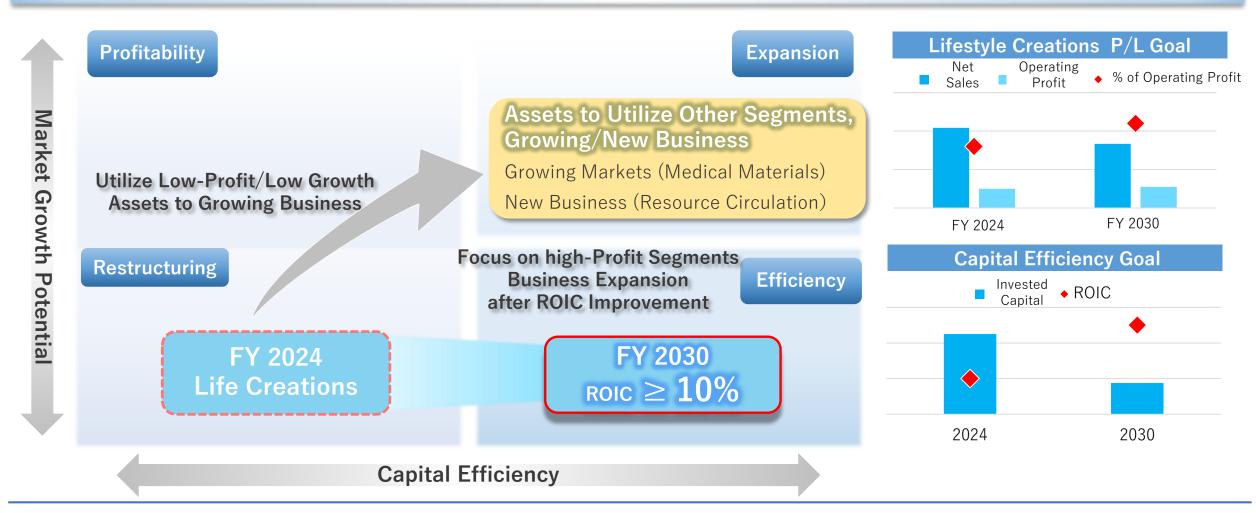
- Complete Strategy and Restructuring Plan for Next 2 Years (FY 2025 FY2026)
- Achieve FY 2027 Goal, Operating Profit ¥ 2.3 Billions / GVA Positive
- Establish Sustainable Profitable Business Base

Financial Indicators	FY 2024 Result	FY 2027 Goal	FY 2027Goal vs. FY 2024 Results
Net Sales	¥60.7 Billions	¥54.1 Billons	↓ △ ¥6.6 Billions
Operating Profit	¥0.7 Billions	¥2.3 Billions	+ ¥1.7 Billions
Invested Capital	¥40.3 Billions	31.5 Billions	↓ △ ¥8.8 Billions
<u>GVA</u>	(Negative)	Positive	Positive
ROIC	1.3 %	5.1 %	+ 3.8 pts

2-4. Lifestyle Creations



Shift Assets from Low-Profit Business to Growing and New Business, Enhance Group Growth and ROIC



2-4. Lifestyle Creations



- Appraise Profitability and Continuous Business Growth for Segments and Facilities, Implement Restructuring Plan to Facilities with GVA Deficit.
- Lifestyle Creations: Business Direction to Each Segment

Segment	Profitability	Business Direction
Real Estate	GVA: Deficit Need Profitability Improvement	Implement Restructuring, To be GVA: Surplus, Stable Profit foundation
Sports Club	Sports Club Reorganization Profitability Improved GVA: Surplus by FY 2027	GVA: Surplus More focusing on Public Health Area
Landscaping Greening	GVA: Surplus	Maintain GVA: Surplus, Business Expansion Leading Environmental Contribution

Lifestyle Creations Reformation



3-1. Financial Strategy (Summary)



Implement Restructuring, Capital and PER Improvement Planning, Achieve PBR ≥ 1.0 to Enhance Enterprise Value

Expansion, Restructuring

ROE · ROIC ROE $\geq 8.0\%$ Posto f Equity $7.2 \sim 7.8\%$

WACC

6.0~6.5%

ROIC

- I Growth Investing
 Profit Increase
- Structure Reforming ROIC Improvement
- New Business, M&A
 Corporate Expansion

Capital Planning

Optimal Capital Structure
*DE Ratio: 0.3

PER Improvement to Synchronize Capital Planning

Increase Trust from Stock Market

- I Strengthen Decision Making with WACC
- *Financial Evaluation/Investment Profitability
- I GVA(Amount) Management
 Encouraging Cost-Conscious Mindset
- ROIC Tree Breakdown Bottom-Up Approach from Manufacturing KPI
- Shareholders Returns
 Total Payout Rate +100% (until ROE≥ 8%)
 *Additional Returns
 (Extra Dividend, Buyback) ¥13 Billions
- I Financial Stability Based on Fiscal Discipline
- *Shareholders Equity ≥ ¥100 Billions Equity Ratio 60%
- Stable/Continuous Dividend
- *DOE $\geq 4.0\%$
- Stock Liquidity Improvement
- IR Targeting Expansion

Enterprise Value

PBR ≥ 1.0

PER

 ≥ 12.5

3-1. Financial Strategy (Capital Planning)



By Resource Allocation to Growth Investing and Shareholder's Return, and Proactive Leveraging,
Optimize Equity to Maximize ROIC and Maintain Financial Stability



3-1. Financial Strategy (PER Increase to Synchronize Capital Planning)



PER Increase: Make Stock Trading More Active Step-by-Step, Improve Stock Liquidity, and Earn Trust from Stock Markets

Analysis

- I Trading Volume Dropped to half of Peak (¥0.5B/Day → ¥0.2B/Day)
- New Retail Investors Lower Stock Trading Participation
- I Institutional Investors
 Shareholding Rate
 Decline
- ⇒ Tough Situation to Increase Stock Value



Focus on More Active Stock Trading for Retail Investors

Create Trading Opportunities for Institutional Investors to Increase Trading Volume

More Active Stock Trading for Domestic and Foreign Institutional Investors

Create New Investor Relations to have Small Investor Meeting, Retail Investor Conference

PER Increase

3-1. Financial Strategy (Investments)



Enhance and Expand Core Business, Continue Proactive Investment Plans

Key Measures	Main Investment	Amount (FY2025 – FY2027)
New Investments to New Business & New Products	 Medical: New Factory Engineering Plastics: New Factory and Factory Expansion Plastic Film: New Product Manufacturing Threads and Accessories: New Products in Vietnam 	¥11.0 Billions
Improvement of Production Capacity and Production Efficiency, Investment for Cost Saving	 Engineering Plastics: Production Capacity Increase for Semiconductor Applications Plastic Film: Streamlining Converting Process Apparel: Transfer Featured Products to Overseas Plants 	¥10.0 Billions
Existing Equipment Renewal, Rationalization	_	¥7.0 Billions

3-year Investment Plan ¥28.0 Billions

(Total Investment for last 3 years: ¥33.1 Billions)

3-2. R&D/M&A/New Business Creation



Explore New Values and Execute Practices to Contribute Business Growth and Segment Expansion

Develop Differentiational Technology, Strengthen Business Base (Research and Development)

■ R&D System

Reorganize R&D System, Prioritize to Enhance Business Base for Medical Materials, Functional Solutions, and Apparel

■ Component Technology

Focus on Engineering Materials & Process, Support Developing and Advancing Component Technology to Reinforce Business Base

(New Business Creation)

- Set up Project Teams "imaGine2055" to Think about Gunze in Next 30 years
- Encourage Intrapreneurship

Expand Medical Material Business, Realize Resource Circulation Society (Realizing M&A Strategy)

■ M&A Target

Medical Segment

- Bioabsorbable Medical Devices
- Adjacencies Expecting Synergy Effect
- Global Sales Channels

Resource Circulation Segment

- Complementing Recycle and Environmental Technologies
- Accelerating Commercialization, Social Implementation (New Business)

■ Fiscal Discipline

- Flexible Financing Activity [DE Ratio 0.3]
- Utilizing Acquired Cash [Business Expansion, Assets Sale]

3-3. Globalization and Technology



Utilize Humans and Technology, Open Bright Futures, **Strive for Global Solution Company**

Background

Market Shrinkage due to Population Decline and **Labor Shortage in Japan**

Cost Increase due to Exchange Fluctuation (Weak JP Yen)

Globalization

■ Global Market

Promoting our Solutions Cultivated in Japan

■ Local PROD & Sales

Review Overseas/Domestic Sales Promotion Model

■ DE&I

Global Hiring. **Growing Global Careers**

Global IR

Enhancing Engagement with Foreign Investors

Business Expansion FY 2027 Overseas Net Sales

China, U.S.

¥5.7 Billions (34% UP vs. FY 2024)

Medical Materials

Functional Solutions U.S., Asia, E.U.

¥19.5 Billions (10% UP vs. FY2024)

Apparel

ASEAN ¥9.2 Billions

Competitive Advantage **Technology**

■ Bioabsorbable Devices

Specifying Physicians Needs and Provide Solutions





■ Cleaning Technology

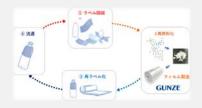
Semiconductor Devise Manufacturing Segment Expansion





Sustainability

Recycling + Renewable Products



■ Natural Materials. **Unique Manufacturing** Chasing "Comfy Fit"

(7% UP vs. FY2024)



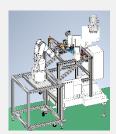
3-3. Globalization and Technology



Automation Technology

Automated/Unattended Manufacturing

Image Processing/Handling/Sensing/ Articulated Robotic Technology



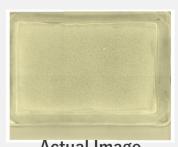




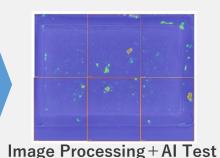
Medical: Unattended MFG Line

Automated/Unattended Inspection

Technical Combination: Image Processing and Al Unattended Film Inspection Process



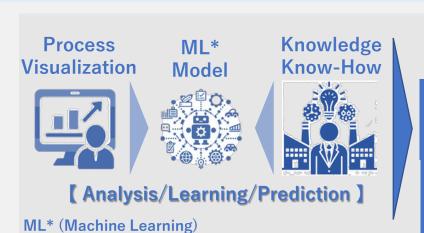
Actual Image



Digital,
Al
Technology

Process Analysis with Al

- Energy Management Manufacturing Visualization Optimizing Automation
- Indirect Work-Saving
- Production/Sales Planning with Demand Forecasting SCM Process Improve,



Production Optimization

(Eliminating Waste, Overburden)

Automated Design
MFG Mix Recipe
[Dyeing (Apparel)]

Machine Setup Condition

[Extrusion Process (Functional Solutions)]

3 - 4. Sustainability Management (Human Capital Management)



Build Human Resources and Corporate Culture to Implement Corporate Strategy For Sustainable Enterprise Value and Competitiveness Enhancement

Main Issues **Key Measures Ideal Goals**

- Hiring Competitions
- Uneven Population Distribution/Reskilling
- Human Resource **Development (HRD)**
- HR Evaluation System
- Boosting Engagement
- Psychological Safety
- DE&I* Program
- Women's Empowerment

*Diversity, Equity & Inclusion

HR System Reforms

- **→** Job-Focused Employment for Managers
- Right Person, Right Position | Strategy Implementation Assessment
- Wages(Role/Responsibility) HRD / Work Redesign
- HR Information Visualization Reassignment/Internal Recruitment
- HR Transfer System Review | Fresh Grad : Mid-Career = 50:50

Employee Well-being Section (Newly Established)

- **→** Corporate Culture Reform
- Healthcare Management
- Mental Health Supports
- Harassment Prevention
- Work-related Injury Prevention
- Engagement Survey Analysis | Management Skill Upgrades and Corrective Actions

Assignment to Promote Women's Empowerment → Enhance Feasibility

- Move Up Work Experience /HR Development Life Events
- Child Care / Nursing Care Work-Life Balance Support
- New Graduate Recruiting Female Employment 50%

Strategic HR Management: Hiring / HRD / HR Allocation

- Self-Driven/Risk-Taking Employees
- Self-Reliance in Career Development
- Executive Development
- Maximizing Employee Potential

Engagement Score 62pts → 66pts (Goal)

- Corporate Culture to Achieve Results
- Safe, Secured Workplace
- "A sound mind in a sound body", **Demonstrating Ture Ability**

% of Female Managers ≥ 14%*

* Consolidated entity disclosure statement

Innovation Development

3-4. Sustainability Management (Reduce Environment Burden)



Mitigate Environmental Burden in Business Activities

CO2 Emission Reduction

Reduce CO2 Emission to 35% by FY 2030 *vs. FY2013 Scope1+2

Energy Saving CO2 Reduction + Cost Saving

- I EMS: Construction & Operation Enhancement
- Aging Equipment: Highly Effective Renewal

Electricity Generation

<u>Growth Investing + Renewable</u> <u>Energy (Solar Panels)</u>

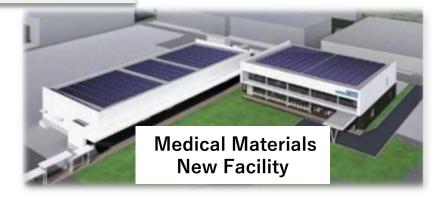
- Factory Extension (Eng. Plastics)
- New Facility (Medical Materials)

Renewal Energy Use

FIT + Environmental Value

Non-Fossil Certificate for Self-Generating, CO2 Reduction using Solar Photovoltaic Power





3-4. Sustainability Management (Reduce Environment Burden)



Develop and Strengthen ECO-Friendly Technologies

Resource Circulation

Circular Factory

3R + Renewable Promotion





Recycle

- Recycle Plastic wastes as Feedstock, Implement Resource Circulation
- I Collect waste solvents, Maintain Horizontal Recycling





Utilize Apparel Disposal for Reuse









Switch to Compact Packaging



Develop New Recycle Technologies, Such as Separation of Mixed Plastics Waste, Expand and Enhance Resource Circulation for All Business Segments

GUNZE Comfort Solutions for Life

The information contained in this document, including earnings forecasts, is based on judgments made in accordance with information currently available, and does not guarantee any future planned figures or measures

